

# **Final** Board of Directors Meeting Minutes

12/13/2022, 1:00, Ruby Sissone Library by: Ann Mayer, Sec'y

Attendees:XS. Chaney✓ A. Pfister (Mtg Facilitator)✓ J. Costa✓ ZM. McNown✓ ZT. Heffner✓ ZA. MayerXBJ Jones	<b>Guest:</b> Laurie MacBean
Old Business	
Page1Members Comments1Status of Modification of Code of Conduct2Treasurer's Report – See Attachment22023 Budget Discussion & Approval – See Attachment2Membership Update2Grant Status Report3Winter Gym Rental3Proposal for Acquisition of D&O Insurance3ToPS & Rec/PPC MOU4Status of Intermediate Skills Clinic – See Attachment4Suggested Treasurer's Report Templet – See Attachment4Waiver & Release of Liability – See Attachment	

### New Business

Next Board Meeting Date: Feb 9<sup>th</sup> at 1:00

Proposed agenda topics: July 4<sup>th</sup> parade (Tina); Sponsorship Program (Tina): Update on Intermediate Clinic (Ann) & Revised 2023 Budget (John)

**Member Comments & Concern** 

Al asked Laurie if she had any comments or concerns to present. She did not.

Status of Modification of Code of Conduct

Tina will present the status at the next meeting.

Proposal for 2023 Budge	t discussion & ap	oproval		
Motion by:	2 <sup>nd</sup> :	Point Person: John	Target Date: Jan, 2023	
Discussion Highlights:				
income and expenses. ( tracking fixed and variab	See attached Tre ple or discretiona			
	clinics for 2023.		l as we are planning more d draft of a revised 2023 budget	
was dismissed as inappr	opriate. We reco		en (Dir. Parks & Rec) sign it. This vill research the cost and present possible approval.	
Action Item: John will se teaching aids for future		the 2023 budget that reflects pproval.	the additional expenses for	
Status of Membership U	ndato			
Motion by:		Deint Derson: John	Target Date:	
Discussion Highlights:	_		Taiget Date.	
John reported that we currently have 289 members. 248 are current on their dues and 41 are in arrears. Their renewal date had been extended to 11/15/22 and after a 30 day grace period they received an email saying their membership had expired. After an additional 10 days those who have not paid will be informed their membership has lapsed and their profile in the system archived. They can rejoin at a future date. Action Item: None				
Status of Grants				
Motion by:	2 <sup>nd</sup> :	Point Person: Al Targ	et Date:	
Discussion Highlights:				
Al has exchanged emails with various grant associations. "Next 50" initiative opens in Jan, 2023. Qualification for this grant is TBD. They are currently not funding any pickleball activities. "Tourism" grants are TBD. "Infrastructure Grants" may not be available to us. "Philanthropy Days" is coming in 2023. Tina is interested in attending this event.				
Action Item: Al will cont	inue to explore p	ossible grants for our Club.		

Status of Winter Gym Use/Rental				
Motion by:         2 <sup>nd</sup> :         Point Person:         Al         Next Update:         Feb 9, 2023				
Discussion Highlights:				
Al reported that there are currently 47 Thursday Pay-2-Play club members. Weekly attendance has been averaging 13 with a total of 25 coming at one time or another. The estimated cost for winter gym rental is \$2600 and \$1880 has been collected so far (47 x \$40). We will not know the cost to the Club until April when the exact number of Thursdays played can be calculated. Attendees have signed the waiver and release of liability required by our new insurance company. Action Item: None				
Proposal for Acquisition of D&O Insurance Policy				
Motion by: Mark2 <sup>nd</sup> : AnnPoint Person: JohnActivation Date: Immediately				
Discussion Highlights:				
After much discussion about the need for Director & Officers insurance in addition to General Liability insurance, it was decided to approve this expense. Directors & Officers insurance provides the Club's directors and officers with protection so that personal assets are not exposed to the liability of the organization. It pays the attorney costs to defend Board members even if the allegations are baseless.				
John spoke with Peak to Peak Pickleball Club about who they used for D&O insurance. He contacted their provider, Affinity Insurance, and received an annual quote of \$701 per year for 1 million dollars of coverage for the Board's Directors and Officers. A motion was made to acquire D&O insurance and was approved.				
Vote: 5/0 ✓ Approved Rejected				
Abs S. Chaney 🗸 A. Pfister 🗸 J. Costa 🗸 M. McNown 🗸 T. Heffner 🗸 A. Mayer Abs BJ Jones				
Action Item: John to purchase D&O insurance tomorrow.				
Status of ToPS & Rec/PPC MOU				
Motion by: 2 <sup>nd</sup> : Point Person: John, Tina, Steve Target Date: Unknown				
Discussion Highlights:				
John, Tina & Steve C. believe there is a need to work with the Town to try to develop some sort of agreement that establishes and clarifies how the Club is allowed to use the new courts and the roles and responsibilities of the respective organizations in such use. Steve believes the Club should develop a list of items we think need to be addressed in such an agreement and be prepared to initiate a discussion				

with the Town at some point after the new courts are completed.

Action Item: John, Tina & SteveC. will work on developing a list of items needed for the MOU.

Status of Intermediate Sk	ills Clinic			
Motion by:	2 <sup>nd</sup> :	Point Person:	Ann	Target Date: Feb 9, 2023
Discussion Highlights:				
Ann continues working of Volunteer teachers have Wild Apricot for managin Action Item: Continue pre	been confirmed (Gre g enrollment (John a	eg, BJ, Steve Ta and Tina.) See	aub and Ann Attachment	) as well as confirming the use of t.
	_			
Status of Member Survey	-			
Motion by:	2 <sup>nd</sup> :	Point Person:	Ann	Target Date: Feb 9, 2023
Discussion Highlights:				
Ann presented an examp game boards that would	-		-	ing for Round Robins and the bins. See Attachment
Action Item: Continue pre	eparing for summer	RR's and Skills	& Drills. Pro	esent updates at next meeting.
Suggested Treasurer's Re	port Templet			
Motion by:	2 <sup>nd</sup> :	Point Person:	Ann	Target Date: N/A
Discussion Highlights:				
Ann presented a budget templet for consideration. It was a templet designed for non-profits with a simple, one page accounting of income/expenses that did not mingle restricted funds with unrestricted funds. It was felt that this was a minor point at the end of the meeting and was dismissed without discussion. See Attachment				
Action Item: None				
Waiver and Release of Lia	•			
Motion by:	2 <sup>nd</sup> :	Point Person:	Tina	Target Date: Feb 9, 2023
	r the insurance cove			very similar to the waiver tournament. The form presented
Action Item: There is a net acceptance as a required				e its reading and electronic
				PPC Minutes Dec 13 Final.docx

# **Treasurers Report**

	Pagosa Pi	ickleball Club Net	t Assets 11/	30/22	
ASSETS			LIABILITIES		
	Cash Balances			Long Term Commitments	
	Checking	\$10,247		Wild Apricot	\$1,870
	Savings	\$8,655			
	PayPal	\$59		Total Liabilites	\$1,870
	Total Cash	\$18,962			
	Other Assets				
	Prepaid Expense	\$1,870			
	Balls/Equipment *	\$1,880			
	Shirts	\$295			
	Total Other	\$4,045			
	Total Assets	\$23,007	NET ASSETS	S S	\$21,137

Incor	ne Statement 1/1	/2022 - 11/30/2022	
INCOME		EXPENSE	
Membership Dues	\$4,730	Administration	
		Software Expense	\$374
Donations		Liability Insurance	\$606
Court Construction	\$1,600	Processing Funds - PayPal / WA	\$315
Operating Expense	\$1,877	Annual Meeting	\$986
Total Donations	\$3,477	Social Expense	\$0
		Miscellaneous	\$10
		Total Administration	\$2,290
Gym Rental	\$2,905		
Shirts / Mechandise Sales	\$2,379	Supplies	
Amazon Smiles	\$146	Indoor Balls	\$338
Interest on Savings Account	\$16	Outdoor Balls	\$229
Grants	\$0	Nametags	\$918
Total Other Income	\$5,446	Other Equipment	\$75
		Court Repair/Expense	\$0
TOTAL INCOME	\$13,654	Office Supplies	\$174
		Total Supplies	\$1,735
		Gym Rental	\$1,800
		Shirt Expense	\$1,468
		New Court Construction	\$100,000
		TOTAL EXPENSES	\$107 <i>,</i> 293
		NET INCOME	-\$93,639

#### 2023 Proposed Budget

NET INCOME

#### Recurring – Semi Fixed Income / Expense **Discretionary Income / Expense** INCOME 2021 2022 Projected 2023 DRAFT Basis of Estimate Recurring Fixed Income Membership Dues \$4,085 \$4,830 \$5,000 250 @ \$20 no inc in dues \$809 \$2,100 \$1,000 best guess- could be low **Expense Donations** Amazon Smiles \$166 \$170 \$170 history Interest on Savings Account \$33 \$15 Ś5 \$5,093 \$7,115 \$6,175 Estimated Income Gym Rental \$0 \$2,905 \$1,800 45 members Shirts / Merchandise Sales \$2,877 \$2,379 \$2,000 guess - assumes a store \$4,075 Grants \$0 \$0 none identified \$0 \$0 too vague to plan Sponsorships \$0 \$6,952 \$5,284 \$3,800 Tournament Registration fees \$0 \$0 \$4,070 110 reg avg \$37 Tourism Event Funding \$0 \$0 \$2,500 likely Sponsorships \$0 \$0 \$1,000 possible with effort Silent Auction \$0 \$0 \$500 likely TOTAL TOURNAMENT \$0 \$O \$8,070 TOTAL INCOME \$12,399 \$12,045 \$18,045 EXPENSE 2021 2023 DRAFT 2022 Projected Recurring Administration Expense \$1,122 prepaid until 8/2024 Software Expense \$0 \$468 \$588 Liability Insurance \$619 \$587 quote D&O Insurance \$0 \$0 \$701 quote \$204 quote Dropbox \$0 \$0 \$204 mem + gym - no tournament Processing Funds PayPal - WA \$257 \$280 Miscellaneous \$10 \$10 \$10 \$886 \$1,345 \$2,828 Total Recurring Supply Expense Indoor Balls \$264 \$300 \$360 history Outdoor Balls \$488 \$230 \$500 history Office Supplies \$284 \$150 \$200 history Total \$1,037 \$680 \$1,060 Total Recurring Expense \$1,923 \$2,025 \$3,888 Discretionary Supplies and Equipment Expense Other Equipment \$398 \$80 \$200 foam rollers Court Repair/Expense \$0 \$0 \$3,000 storage box - signs etc Gym Rental \$400 \$2,300 \$2,600 same as this year Merchandise Expense \$2,141 \$1,468 \$1,500 guess with a store \$7,300 Total \$2,939 \$3,848 Discretionary Administrative Expense Annual Meeting \$0 \$986 \$985 flexible \$500 - \$985 or \$0 Brochures \$0 \$0 \$600 estimate Social Expense \$0 \$0 \$0 none planned yet Chamber of Commerce \$0 \$0 none planned yet \$0 \$0 \$986 \$1,585 Total Tournament \$0 \$1,000 Court rental \$0 Supplies \$0 \$0 \$750 \$0 \$0 \$975 Food **Registration Software** \$0 \$0 \$250 Restrooms - water - shelter \$0 \$0 \$750 Medals \$0 \$0 \$470 \$0 \$0 \$400 Insurance **Processing Funds** \$0 \$0 \$122 \$0 \$4,717 Total \$0 TOTAL EXPENSES \$4,862 \$6,859 \$17,490

\$7,183

\$5,540

\$555

The table below provides an analysis of our net income broken down by our recurring income and expense, our discretionary income and expense, and the combined net income if all recurring and discretionary items were undertaken.

Recurring	Income	\$6,175
	Expense	\$3 <i>,</i> 888
	Net Recurring	\$2,287
Discretionary	Income	\$11,870
	Expense	\$13,602
	Net Discretionary	-\$1,732
Total	Income	\$18,045
	Expense	\$17,490
	Net Income	\$555

The table below shows the impact each of the discretionary programs would have on our net income in the budget listed above.

If we did not rent the gym we would increase our net income by \$800.

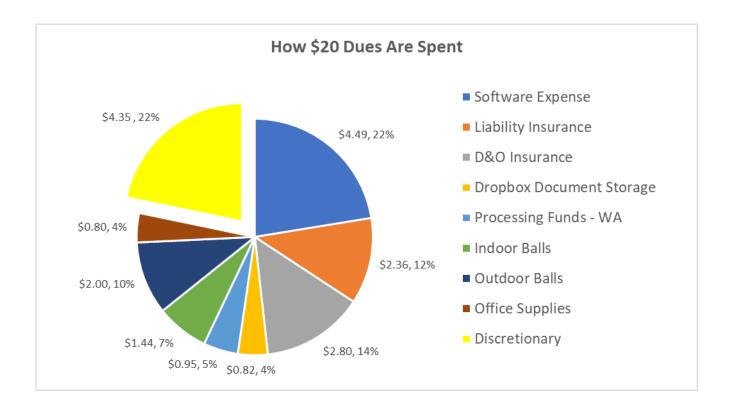
If we did not have the tournament we would decrease our net income by \$3,353.

Gym Rental	Income	\$1,800
	Expense	\$2,600
	Net Income	-\$800
Merchandise Sales	Income	\$2,000
	Expense	\$1,500
	Net Income	\$500
Tournament	Income	\$8 <i>,</i> 070
	Expense	\$4,717
	Net Income	\$3 <i>,</i> 353
Equip/Annual Mtg/Broc	Income	\$0
	Expense	\$4,785
	Net Income	-\$4,785

The following table illustrates the impact various scenarios would have on our cash balance or reserve funds. If we undertook all recurring and discretionary items we would increase our balance by \$555. If we undertook everything but the tournament we would reduce our reserve balance by \$2,798.

Income and Expense Scenarios	Recurring All Discretionary	Recurring Only	Recurring All Discretionary No Tournament	Recurring All Discretionary No Merchandise	Recurring All Discretionary No Gym Rental
Est. Cash Balance 12/31/2022	\$17,900	\$17,900	\$17,900	\$17,900	\$17,900
Forecast Net Income	\$555	\$2,287	-\$2,798	\$55	\$1,355
Ending Cash Balance	\$18,455	\$20,187	\$15,102	\$17,955	\$19,255
Net Change	\$555	\$2,287	-\$2,798	\$55	\$1,355

The following graph provides and overview as to how are \$20 member dues are divided by expense. After we cover all our recurring or semi-fixed costs we have \$4.35 left to go toward discretionary expenses.





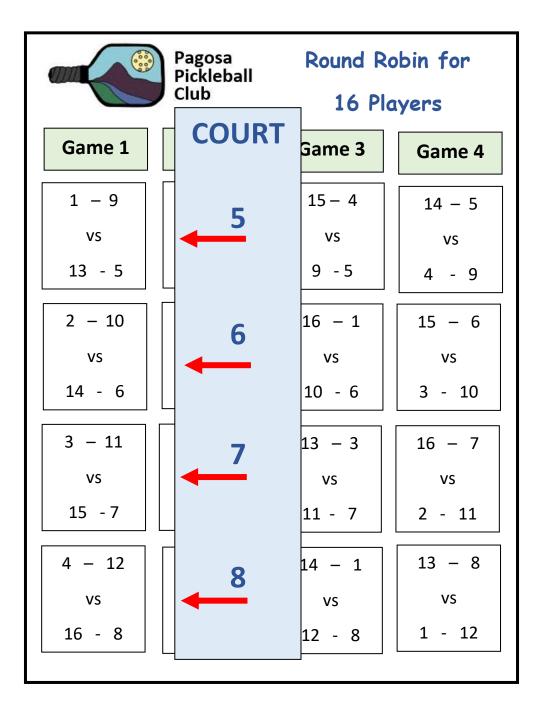
Pagosa Pickleball Event Planning Checklist

# Intermediate Skills Clinic - Progress as of: 12/13/2022

Step	Activity	Status	Comments / Concerns
1.	Proposal presented 8/31/22	Approved	Steve would like to see monthly updates.
2.	Budget	TBD	Free to Club Members
3.	Venue: Yama Courts	Pending	Courts Complete? Fac Use Agr? MOU?
4.	Club and D & O Insurance	Confirmed	Club Ins ✓ D&O Ins ✓
5.	Date	TBD	Tentative 6/xx/2023
6.	Time	TBD	Tentative 9:00-12:00
			Consideration: Summer afternoon heat
7.	Teachers: 4	Confirmed	Ann, Greg, BJ and Steve Taub
8.	Assistants	N/A	Not needed for 4 students per teacher
9.	Skills / Lesson Plans	Pending	Considering Intermediate Level: Serves, Dinks, Drops, Volleys, Spins or Stacking
10.	Enrollment via Wild Apricot	Confirmed	16 Students; 4 per class; 4 Waiting List
11.	Good Sam 1 <sup>st</sup> Aiders	Confirmed Confirmed	Cheryl Prestianni (Ret Col Army Nurse) Robert Hagberg (Ret ER Doctor)
12.	Equipment for each Teacher.	Pending	Depends on skills taught. Ball Hoppers w/ 50 balls, Retriever tubes, Emergency whistles; Ann can bring 100+ used balls, 1 ball hopper and 2 retriever tubes. Maybe we can borrow the rest?
13.	Photography	TBD	A club member could take pics for our website and Facebook page.
14.	Pick up / clean up	Confirmed	Teachers & anyone who cares to help.

PPC Intermediate Skills Clinic.docx

Sample Using W	/ild Apricot
Round Robin Registry	& Sign-In Sheet
Intermedia	ates
Event Host: Ro	land Shift
<ol> <li>Willie Dink</li> <li>Mary Smith</li> <li>Mike Lewis</li> <li>Susie Sunshine</li> <li>Ima Poacher</li> <li>Rip Taylor</li> <li>Kevin Costner</li> <li>Ben Franklin</li> <li>Ivana Ernie</li> <li>Sarah Reilly</li> <li>Marie Callender</li> <li>Samantha Moore</li> <li>Phat Chance</li> <li>Annabel Leigh</li> <li>Beth Dutton</li> <li>Doug Brown</li> </ol>	





# **SAMPLE** Skills & Drills

LEVEL	COACH	LOCATION	TIME	SKILL	COMMENTS
Beginner 3.0	Willie Dink	Yama	Saturday AM 9:00-10:30	Dinks	Must have taken Introduction to Pickleball or an equivalent class.
Intermediate 3.5	Ivanna Ernie	8 <sup>th</sup> Street	Wednesday PM 6:00-7:30	Drop Shots	Please come early and warm up before class.
Advanced 4.0+	Phat Chance	Yama	Tuesday PM 12:00-2:00	Volleys	Must wear eye protection.

Register online via Wild Apricot. Class sized limited to 12.

# Pagosa Pickleball Club Treasurer's Report & Budget - Month/Year

Membership Dues (284 * \$20) Donations				~	
Donations	YTD BUDGE			fference	Current Period
	\$ 5,680.		- \$	-	Ş -
	\$ 2,000.		- \$	-	\$ -
T-shirt Sales (84*\$25)	\$ 2,100.		- \$	-	\$ -
Fundraising - Amazon Smiles		.00 \$	- \$	-	\$-
Fundraising - City Market	\$ 50.		- \$	-	\$ -
Fundaraising - Pickleball Central	\$ 50.		- \$	-	\$ -
Thursday Pay-2-Play (30 x \$40)	\$ 1,200.		- \$	-	Ş -
Interest on Savings	Ş -	- \$	- \$	-	\$ -
Other Income	Ş -	- \$	- \$	-	\$ -
	\$ 11,130.	.00 \$	- \$	-	\$-
Expenses/Unrestricted Funds	YTD BUDGE	T YTD AC	CTUAL Di	fference	Current Period
Liability Insurance	\$ 600.	.00 \$	- \$	-	\$-
D&O Insurance	\$ 750.	.00 \$	- \$	-	\$-
Wild Apricot Software (paid thru 202x)	\$ -	- \$	- \$	-	\$ -
Office Supplies and Postage	\$ 100.	.00 \$	- \$	-	\$-
T-shirt Expense (91*\$17)	\$ 1,547.	.00 \$	- \$	-	\$-
Brochures	\$ 300.	.00 \$	- \$	-	\$-
Name Badges	\$ 500.	.00 \$	- \$	-	\$-
Chamber of Commerce Membership	\$ 175.	.00 \$	- \$	-	\$-
Miscellaneous	\$ 200.	.00 \$	- \$	-	\$-
Outdoor balls	\$ 500.	.00 \$	- \$	-	\$-
GYM - Indoor balls	\$ 400.	.00 \$	- \$	-	\$ -
GYM - Nets	\$ 200.	.00 \$	- \$	-	\$ -
Gym - Cardboard Ball Stoppers	\$ 200.	.00 \$	- \$	-	\$-
Gym - Paddle Holders	\$ 250.	.00 \$	- \$	-	\$ -
Gym - Thursday Comm Ctr Rent	\$ 2,600.	.00 \$	- \$	-	\$ -
Annual Meeting	\$ 1,000.		- \$	-	\$ -
Special Events (Themed Social Play)	\$ .	\$	- \$	-	\$ -
Other Expense	\$ -	\$	- ``		\$ -
EXPENSE TOTAL	\$ 9,322.	.00 \$	- \$	-	\$-
Net Income	\$ 1,808.	.00 \$	- \$	-	\$-
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## WAIVER AND RELEASE OF LIABILITY

### **READ BEFORE SIGNING**

In consideration of being allowed to participate in any way in Pagosa Pickleball Club athletic sports program, related events and activities, the undersigned acknowledges, appreciates, and agrees that:

1. The risks of injury and illness (ex: communicable diseases such as MRSA, influenza, and COVID-19) from the activities involved in this program are significant, including the potential for permanent paralysis and death, and while rules, equipment, and personal discipline may reduce these risks, the risks of serious injury and illness do exist; and,

2. I KNOWINGLY AND FREELY ASSUME ALL SUCH RISKS, both known and unknown, EVEN IF ARISING FROM THE NEGLIGENCE OF THE RELEASEES or others, and assume full responsibility for my participation; and,

3. I willingly agree to comply with the stated and customary terms and conditions for participation. If, however, I observe any unusual significant hazard during my presence or participation, I will remove myself from participation and bring such to the attention of the nearest official immediately; and,

4. I, for myself and on behalf of my heirs, assigns, personal representatives and next of kin, HEREBY RELEASE AND HOLD HARMLESS the Pagosa Pickleball Club their officers, officials, agents, and/or employees, other participants, sponsoring agencies, sponsors, advertisers, and if applicable, owners and lessors of premises used to conduct the event ("RELEASEES"), WITH RESPECT TO ANY AND ALL INJURY, ILLNESS, DISABILITY, DEATH, or loss or damage to person or property, WHETHER ARISING FROM THE NEGLIGENCE OF THE RELEASEES OR OTHERWISE, to the fullest extent permitted by law.

### I HAVE READ THIS RELEASE OF LIABILITY AND ASSUMPTION OF RISK AGREEMENT, FULLY UNDERSTAND ITS TERMS, UNDERSTAND THAT I HAVE GIVEN UP SUBSTANTIAL RIGHTS BY SIGNING IT, AND SIGN IT FREELY AND VOLUNTARILY WITHOUT ANY INDUCEMENT.

Participant Name:	
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Participant Signature:\_\_\_\_\_

DATE SIGNED		